

## ***Zetron-Cassidian Communications Agreement Offers Big Benefits to Radio Network/Console Customers***

***A new agreement between Zetron and Cassidian Communications, an EADS North America company, strengthens both companies' ability to provide customers with comprehensive incident-management solutions that seamlessly integrate a console system with a radio network infrastructure.***

**Redmond, WA, U.S.A., October 17, 2013** - Zetron, a leading provider of mission-critical communications solutions worldwide, announced that it has signed a master supply agreement with Cassidian Communications. This agreement continues the cooperation between the two companies to design and develop products that integrate and operate smoothly and consistently with each other. It also offers important benefits to customers by providing them with open-standards-based dispatch and P25 radio network solutions that are robust, reliable, and highly interoperable.

The new master supply agreement is a logical extension of the highly successful joint projects Zetron and Cassidian Communications have undertaken in the recent past. Zetron's Advanced Communications System (Acom) utilizing CSSI-based technology was a key component of the CORP25 solution Cassidian Communications provided to the Royal Canadian Mounted Police for the 2010 G8 and G20 summits in Ontario, Canada. The CORP25 digital trunked radio network provided the solution's radio infrastructure, while Zetron's Acom served as its console system. The combined solution worked flawlessly during the summits despite an extremely high rate of usage. A similar solution developed in 2011 for Cumberland County in Tennessee was just as successful. It included an Acom dispatch system connected directly to a county-wide CORP25 digital radio network through a P25 CSSI interface.

"We are extremely pleased to have entered into this agreement with Cassidian Communications," said Zetron Vice President of Product Management, Kathy Broadwell. "We have worked very successfully with Cassidian over the years, and we look forward to a partnership that formalizes and extends that success even further. Acom and our newest next-generation console, MAX Dispatch, have been very well received in the industry. Combining them with Cassidian Communications' robust infrastructure enhances the value to customers because it offers a solution that seamlessly integrates the console into the radio network."

"Cassidian Communications is committed to providing open-standards-based, multi-vendor radio network solutions that meet the needs of the public safety community for mission-critical communications," said Marty Christensen, Cassidian Communications LMR Product Area Business Manager. "We look forward to continuing to work with Zetron to support the P25 standard and interoperability between manufacturers."

### **About Zetron ([www.zetron.com](http://www.zetron.com))**

For over 30 years, Zetron has been providing mission-critical communications solutions to customers in public safety, transportation, utilities, manufacturing, healthcare and business. With offices in the U.S.A., U.K., Australia and numerous field locations, Zetron supports a worldwide network of resellers, system integrators and distributors. This gives Zetron a global reach as well as a local presence in the regions it serves. Zetron has installed thousands of systems and over 20,000 console operator positions worldwide. Zetron is a wholly owned subsidiary of JVC Kenwood Corporation.

### **About Cassidian Communications ([www.CassidianCommunications.com](http://www.CassidianCommunications.com))**

Cassidian Communications, an EADS company, is a global leader and trusted source for mission-critical communications technologies, including NG9-1-1 call taking systems, emergency notification solutions and services, and P25 land mobile radio networks and LTE. For over four decades, Cassidian Communications has upheld its promise to keep people connected when it matters most, consistently designing solutions with an open mind and creating smarter, more effective ways to ensure communities are safe. For Cassidian Communications, CRITICAL MATTERS™. The company is headquartered in Temecula, Calif., with facilities located in Richardson, Texas; Franklin, Tenn. and Gatineau, Quebec.