

Zetron and Kodiak Partner to Integrate Broadband PTT with Zetron Consoles

Zetron and Kodiak announced that they are partnering to implement standardized IP interfaces to seamlessly integrate the Kodiak Broadband PTT solution with Zetron dispatch consoles.

Redmond, WA, U.S.A., March 13, 2015 – <u>Zetron</u>, a leading provider of mission-critical communications systems worldwide, is partnering with Kodiak, a leading provider of broadband push-to-talk (PTT) solutions, to develop standardized IP interfaces that will seamlessly integrate the Kodiak Broadband PTT solution with Zetron dispatch consoles.

The integration of these products will leverage the Project 25 (P25) open-standards-based Console Subsystem Interface (CSSI), allowing smartphones connected to the Kodiak Broadband PTT solution to communicate with talkgroups and other land mobile radio (LMR) systems associated with CSSI-enabled Zetron dispatch consoles. Push-to-Talk devices used with the Zetron consoles will operate over the AT&T mobile broadband network.

Why integrate broadband PTT with consoles?

The integration of broadband PTT with Zetron dispatch consoles delivers a number of important benefits. The Kodiak Broadband PTT platform has one of the largest active user bases in the world. Thus, integrating the Kodiak Broadband PTT solution with Zetron consoles opens up new levels of connectivity for both PTT and LMR users. In addition, utilization of the CSSI, gives PTT users access to the same carrier-class dispatch capabilities that were previously available only to LMR users. Integration with Kodiak also firmly establishes Zetron consoles as a focal point for seamless connectivity to LMR, broadband PTT, and wireline networks.

"We're very excited about the ways our partnership with Kodiak will improve the capabilities, convenience, and cost-effectiveness of the solutions we're able to offer customers," said Zetron Vice President of Product Management, Kathy Broadwell. "Although this will initially be done with the CSSI, moving forward we will be developing additional IP interfaces that will offer customers even more flexibility and opportunities to integrate broadband PTT functionality into their Zetron consoles."

"We are very pleased to partner with Zetron to provide new augmentation to LMR networks," said Bruce Lawler, Co-founder and Chief Product Officer, Kodiak. "This will make it possible for Zetron's radio dispatch consoles to seamlessly communicate with users on cellular networks, wherever they may be and whatever broadband device they may be using. Access to Zetron's dispatch consoles also provides PTT users with a new level of connectivity, enabling them to communicate with talkgroups and networks that were previously unavailable without being able to connect to a console."

"Dispatchers and mobile employees need a seamless dispatch solution that enables real-time communications across two-way radio and carrier-grade cellular push-to-talk," said Jim Bugel, Vice President, Advanced Solutions, AT&T Mobile and Business Solutions. "Whether customers are looking to completely replace LMR, or augment it with cellular PTT, a standards-based approach offers a compelling way to extend dispatch systems to LTE devices and services."

Zetron, Inc. • PO Box 97004 • Redmond, WA 98073-9704 Phone: (425) 820-6363 • Fax: (425) 820-7031



About Zetron

Founded in 1980, Zetron manufactures and provides communications systems designed to equip the entire mission-critical control room. Zetron's integrated solutions combine IP-based dispatch, NG9-1-1 call-taking, voice logging, IP fire station alerting, CAD, mapping, and automatic vehicle location (AVL) systems. They are expandable, interoperable, and able to support remote and geo-diverse operations. Zetron backs its products with technical support and project-management services known for their expertise and responsiveness. Zetron has offices in the United States, the United Kingdom, Australia, and numerous field locations; and a worldwide network of resellers, system integrators and distributors. Zetron has installed thousands of systems and over 25,000 console positions worldwide. Zetron is a wholly owned subsidiary of JVC Kenwood Corporation. www.zetron.com

About Kodiak

The leading provider of standards-based broadband Push-to-Talk, Kodiak delivers clear, reliable, sub-second calling performance with LMR interoperability over 4G LTE, WiFi, and 3G networks. The Kodiak solution allows organizations to cost-effectively scale their LMR networks, add users, extend coverage, and access broadband GPS capabilities. The Kodiak-powered platform supports a robust partner ecosystem including iOS, Android handsets/tablets, ruggedized devices, accessories, and enterprise productivity applications. Kodiak has the largest carrier-integrated PTT network footprint in the world, with deployments across a number of carriers in North America, Latin America, and Europe, including AT&T, Bell Canada, KPN, Telefonica, and Verizon. For more information, contact: press@kodiakptt.com.