

Zetron Partners with IPVideo to Sell Video Surveillance and Security Products

Zetron's new partnership with IPVideo Corporation allows Zetron to sell video surveillance and security products that improve safety, optimize operations, and enhance situational awareness.

Redmond, WA, U.S.A., September 28, 2015 – [Zetron](#), a provider of mission-critical communications and security systems worldwide, is pleased to announce that it has signed a comprehensive agreement with IPVideo Corporation that names Zetron as a preferred distributor of IPVideo's products, systems, and services. These offerings will be available through Zetron's worldwide network of resellers and will be sold to existing and new public safety, education, transportation, utility, and industrial customers. The offerings will include:

- **A complete video-surveillance solution** with advanced video-management software, IP cameras, network recorders, video analytics, and a variety of storage devices and accessories.
- **An industry-leading audio-and-video recording system** for use in interrogation-room settings to capture crucial conversations that can be used as evidence in court.
- **An access-control system** that is integrated into the video-management software and includes a badging function along with door hardware, readers, key cards, and fobs.
- **A sophisticated physical security information management (PSIM) system** that combines all the benefits of video management with alarms and data from a variety of other sources for centralized system management.

"Our partnership with IPVideo Corporation is a logical step that adds comprehensive video and security products and services to our already rich set of offerings," said Kathy Broadwell, Zetron V.P. and G.M. of Video Security and Security Solutions. "We are pleased to be able to offer our control-room customers these invaluable tools that can help them optimize their operations, improve their safety, and enhance their situational awareness."

"We are pleased to partner with Zetron in bringing added value to their line of mission-critical solutions," said David Antar, President of IPVideo Corporation. "Our expertise in IP video technologies and integration of disparate systems, as well as our long history of serving customers in the public safety arena, will allow us to provide Zetron's customers with an even more robust and powerful set of tools to ensure public safety."

About Zetron

Founded in 1980, Zetron manufactures and provides communications systems designed to equip the entire mission-critical control room. Zetron's integrated solutions combine IP-based dispatch, NG9-1-1 call-taking, voice logging, IP fire station alerting, CAD, mapping, video surveillance and security solutions, and automatic vehicle location (AVL)

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systems. They are expandable, interoperable, and able to support remote and geo-diverse operations. Zetron backs its products with technical support and project-management services known for their expertise and responsiveness. Zetron has offices in the United States, the United Kingdom, Australia, and numerous field locations; and a worldwide network of resellers, system integrators and distributors. Zetron has installed thousands of systems and over 25,000 console positions worldwide. Zetron is a wholly owned subsidiary of JVCKenwood Corporation. For more information visit: www.zetron.com

About IPVideo Corporation

An industry pioneer since its introduction of one of the first network-based surveillance recording solutions in 1996, IPVideo Corporation is now at the forefront of developing unique, innovative solutions that harness the power of IP video. Today, the company's systems are trusted by Fortune 500 companies, government agencies and municipalities, utilities, healthcare facilities, school districts and leading universities to mitigate risk while protecting people and property. A commitment to an open-standards philosophy and delivering best-in-class performance and value underlies all offerings—from physical security solutions that bridge to the Internet of Things, to purpose-built HD audio/video recording solutions for education, law enforcement, healthcare, and beyond. The company's worldwide client base is served by a network of certified distributors, dealers, and system integrators who benefit from ongoing corporate support and training. IPVideo Corporation is headquartered in Bay Shore, NY. For more information, visit: www.ipvideocorp.com.

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