

Zetron and Harris Corporation Announce Strategic Partnership

Charlotte, NC, May 9, 2017 –Two leading providers for mission-critical communication solutions, Zetron and Harris Corporation’s Public Safety and Professional Communications (PSPC) business, have teamed up to provide industry-leading technology in North America. This strategic partnership agreement leverages Zetron’s world-class dispatch offering and Harris’ best-in-class DMR Tier 2 & Tier 3, P25 conventional and P25 trunking.

Zetron’s extensive history and involvement in developing open standards has made this partnership a win for customers, providing more flexibility and freedom to invest in the right system for their organization. The AcomNOVUS system combines an advanced telephony feature set and radio integration with a simple, yet highly customizable industry-leading user interface, making it ideal for use across multiple markets, including utilities, transportation and public safety. Customers will benefit directly from the combined Zetron and Harris solution thanks to the expanded integrated communication systems the two companies are known for.

“Supporting our customers, past and present, has always been our highest priority. This partnership solidifies our commitment to the future as well,” said Charles (Lin) Lindsey, Director of Strategic Partnerships for Zetron. “We support the widest range of radio interfaces in the industry, and giving Harris the ability to leverage our AcomNOVUS system and integrate other technologies such as their EnableLocation™ automatic vehicle location (AVL) application, powered by Tait, deepens our commitment to them.”

“The industry continues to evolve quickly and this partnership represents our combined commitment to creating open and innovative solutions for our customers,” said Paul May, Senior Product Manager, Harris Public Safety and Professional Communications. “Harris is proud to bring its robust portfolio of system solutions for public safety and utilities to the partnership.”

“We’re thrilled to formalize our partnership with Harris,” Lindsey said. “The progress we’ve made together so far ensures a strong foundation for this exciting opportunity for both companies. By providing Harris with the renowned quality and industry leading customer service and technology Zetron is known for, we foresee a successful partnership well into the future.”

Visit us at UTC on May 9-12, 2017, at booth #901 to find out more about this exciting new relationship. Zetron’s AcomNOVUS experts will be there to answer any questions and provide demonstrations.

About Zetron, Inc.

Zetron has been designing and manufacturing integrated mission-critical communications systems since 1980. Its offerings include IP-based dispatch, NG9-1-1 call-taking, voice logging, IP fire station alerting, CAD, mapping, and automatic vehicle location (AVL) systems. Zetron’s solutions are expandable, interoperable, and able to support geo-diverse operations. What’s more, Zetron backs its products with technical support, training, and project-management services known for their skill and responsiveness. With offices in the United States, the United Kingdom, and Australia, and a global network of partners, resellers, and system integrators, Zetron has installed thousands of systems and over 25,000 console positions worldwide. Zetron is an Endorsed Technology Partner of Tait Communications, which Harris Corporation represents in North America. Zetron is a wholly owned subsidiary of JVCKENWOOD Corporation. For more information, visit www.zetron.com.

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